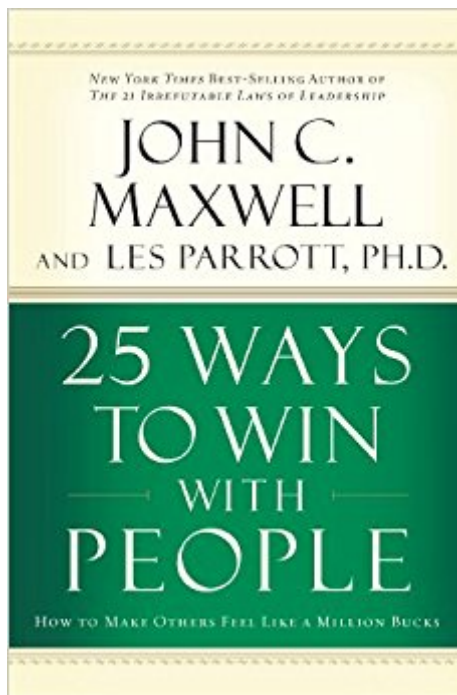




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# 25 Ways To Win With People: How To Make Others Feel Like A Million Bucks



## Synopsis

You've read John Maxwell's bestselling *Winning with People*, and now you're ready for some specific action steps to build on the knowledge you gained. *25 Ways to Win With People* has just what you need! This complementary companion to the full-sized book is ideal for a quick refresher course on interpersonal relationships. A small sampling of the twenty-five specific actions listeners can take to build positive, healthy relationships includes: complimenting people in front of others; creating a memory and revisiting it often; and encouraging the dreams of others.

## Book Information

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## Customer Reviews

A slim companion to Maxwell's bestselling *Winning with People*, this volume aims to teach readers skills that will help them improve their interpersonal relationships. Using a tag-team approach, with Parrott kicking off each topic and Maxwell butting in for a "Mentoring Moment" every few pages, the authors offer up familiar nuggets of advice such as "Pass the Credit on to Others," "Listen with Your Heart" and "Point Out People's Strengths." While the book supposedly offers "specific skills that can be mastered in a matter of days," workable suggestions are unfortunately lost in the avalanche of fawning praise that Parrott heaps upon Maxwell. Most chapters include notes such as, "I've watched John for years... Everything he does, he does with excellence." Statements such as this serve no purpose and turn a potentially viable advice book into an outlet for praise and platitudes. Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved. --This text refers to the Hardcover edition.

John C. Maxwell is an internationally recognized leadership expert, speaker, and author who has sold over 12 million books. His organizations have trained more than one million leaders worldwide. Dr. Maxwell is the founder of Injoy Stewardship Services and EQUIP. Les Parrott is founder of the Center for Relationship Development on the campus of Seattle Pacific University and the bestselling author of High-Maintenance Relationships, The Control Freak, and Love Talk. Dr. Parrott is a sought-after speaker to Fortune 500 companies and holds relationship seminars across North America. He also hosts the national radio broadcast Love Talk. Dr. Parrott has been featured in USA Today, the Wall Street Journal, and the New York Times. His television appearances include CNN, Good Morning America, and Oprah. To learn more about Dr. Les Parrott, visit [www.RealRelationships.com](http://www.RealRelationships.com).

Dr. John Maxwell redefines what it means to win. Are you working to win by yourself, win with others, or win together. In order to get ahead, and stay ahead, you got to do it together. Nobody can it all along and stay ahead. Reframe your values, priorities, and purpose for winning. When you start to think more about and caring for others to win, they will help you to win. You can get everything you want in life, if you help enough of the right people get what they want. William Tehl Investor | Author | Entrepreneur TTTrends Investments

I really enjoyed the concepts that are shared in this book. I have recommended this book to several clients who either have their own issues with emotional intelligence or have employees who struggle in this area. The tips are simple to implement and you can work through this book at whatever pace makes sense. If you have influence over people in any way, shape or form, I highly recommend having this book.

Always happy with John's books. Worthwhile read for leaders and sales staff. Practical advice, just needs to be auctioned to make a difference in your life.

I am by nature a shy, quiet person. After you really get to know me am I really open. This book helped me in the areas I struggle in learning better to relate to others. Now to put into practice....

I have purchased several John Maxwell books and audio tapes and I am not at all disappointed. The book, written by both Les Parrott and John Maxwell has some great insight. I was concerned that I would end up getting a rerun of some of his previous material but that wasn't the case. There

is a lot of new insights for me to glean. I highly recommend it.

I have read / listened to several of John Maxwells books / CD sets and I have not been disappointed yet. He is very good about giving steps to apply which is key in making any change work. This one written with Les Parrot was especially helpful.

Great weekend short read for those who seek tried and true proven tips on how to put others before yourself. From the intro the reader is informed John C. Maxwell teamed up with his close friend, Les Parrott, to write this practical treatise on how to make those around you feel like a million bucks. I suspect these 25 ways include tips that great leaders readily employ, but there is little doubt we all could benefit from being reminded of these common sense ways to win people over as they feel better about you, but most importantly about themselves. I was left feeling as if, taken as a whole, the central theme of this work boils down to following The Golden Rule, to treat others as you would like to be treated by them. Given John Maxwell doesn't hide the fact he is a Christian and uses Bible references unapologetically, shouldn't deter anyone from delving into this book that will leave all but perhaps the staunchest atheist glad they chose to read this great book crammed full of down-to-earth advice for the "common man".

Completing this book has been an experiential learning. All aspects can be immediately applied as they are illustrated in a very simple and practical manner. Moreover, the way the book is offered to the readers, it instills a sustaining motivation. I have already gifted this book to several other people.

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